

Name (In Block Letters):

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Occupation (tick one):

Official       Industry Expert       Academician       Others

Department:

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Name of Organization/ Institution (including GSTN):

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Address for Communication:

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Email:

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Phone(Office):

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Mobile Number:

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Age:                      Years of Professional Experience :

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Highest Academic Qualification:

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Signature :                      Place, Date :

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Details of Fee Transfer :

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# COURSE ANNOUNCEMENT

## Housing and Urban Development Corporation (HUDCO )

- ▶ HUDCO, a Public Sector Enterprise of Government of India under the administrative Ministry of Housing & Urban Affairs, finances the housing & infrastructure projects in the country. HSMI is the research and training department of HUDCO, to provide training support for professionals and a forum for interaction of administrators, professionals, researchers and others engaged with the issues of human settlement development.
- ▶ HUDCO's Corporate Mission: "To be a leading techno-financial institution promoting sustainable habitat development for transforming the lives of people."
- ▶ HUDCO's HSMI is recognized as a leading research and training institution in the housing and urban development sector and is involved with capacity building both at the regional and national level for more than 30 years. It has been designated as a national resource centre for giving technical inputs in the policies and programmes. So far, HSMI has conducted 37 programmes for "Real Estate Management" delivering significant insights and vital knowledge for achieving success in this sector.

### Background:

The real estate sector, one of the most globally recognized sectors, has grown significantly in the recent years, but continues to grapple with regulatory changes like Real Estate (Regulation and Development) Act, 2016 (RERA), goods and services tax (GST) and overall subdued demand.

The aim of this workshop is to equip the attendees with an overview of the real estate industry, government policies and changes this sector has undergone, with a special emphasis on RERA and its impact.

### Training Venue:

**HUDCO's Human Settlement Management Institute**

HUDCO House, Lodhi Road, New Delhi- 110003

Contact: Mr. S. S. Bhardwaj M: 9999491047 Phone: 011-24308618

Email: hsmicsh@gmail.com

### ▶ Target Group

- Representatives of Home Buyer's Associations, Developers Association
- Financial Institutions,
- Real Estate Agents, Property Dealers & Brokers
- Developers,
- Students.

### ▶ Course Content:

- ▶ **Module One: Overview and Land Valuation**
- ▶ **Module Two: RERA: RERA Act, Procedures, Developer/ Buyer/ PPP perspectives**
- ▶ **Module Three: Housing, Retail Financing & Taxation**
- ▶ **Module Four: Advertising & Marketing**
- ▶ **Module Five: Legal Frameworks**

### ▶ Programme Objectives:

- ▶ The main objectives of the course include disseminating information and initiating discussions on:
  - ▶ Overview of Real Estate sector.
  - ▶ Industrial trends with backward and forward linkages in this sector.
  - ▶ A detailed orientation of the post-RERA and GST regime.
  - ▶ Empowering participants with information related to RERA and their roles and responsibilities.
  - ▶ Sale, purchase, leasing and taxation.
  - ▶ Providing a platform for all the stakeholders of real estate sector to discuss/ debate/ consult and suggest way forward.
  - ▶ Legal and marketing overview of this sector.
  - ▶ Better understanding on land, valuation and related components.
- ▶ Building By Laws and regulatory frameworks.